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# INTUMIT INC.

## **2026 Q1 Investor Conference**

*Investor Relations Presentation*

June 26, 2026 | Ticker: 7547 | TPEX-listed

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Empowering enterprises with Agentic AI, leading a new era of AI adoption in Taiwan

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# Disclaimer

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The financial data in this presentation is prepared in accordance with the International Financial Reporting Standards (IFRS), and the currency unit is in thousands of New Taiwan Dollars (NT\$).

# Agenda

## 01 About INTUMIT

Company Overview · Milestones · Awards

## 02 Technology & Products

AI Technology Trends · Agentic AI Platform

## 03 Industries & Customer Cases

Project Experience · Flagship Applications

## 04 Overseas Expansion

Global Footprint · Partner Ecosystem

## 05 Financial Information

Profitability · Revenue Mix · Financial Strength

## 06 Conclusion

Investment Value & Outlook

01

# About INTUMIT

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Company Overview · Milestones · Awards

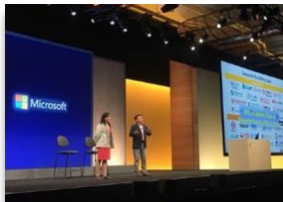
# INTUMIT Company Overview

Technology development aligned with global industry leaders

Founded	May 1999
Capital	TWD 336 million (Listed on TPEX Feb 2021: 7547)
Locations	Taipei, Seattle, New York, Tokyo, Beijing
Certifications	ISO27001, CMMI Level 3
Patents	Over 20 core-technology patents obtained
Track Record	Over 800 customers in Taiwan and abroad (government, manufacturing, retail, pharmaceutical, education, infrastructure, etc.; 80% share among Taiwanese banks)



## Partners



Microsoft Inspire  
Las Vegas, Nevada



**LINE Biz-Solutions  
Tech and Solution Partner**

LINE Account Solutions  
CLOVA Partner 2022  
Authorized

- LINE Official Account Technology Partner (Only 18 companies in Taiwan, as of Aug 2022)
- CLOVA Partner (Only 6 companies in Taiwan, as of Aug 2022)



**Apple Messages for Business MSP (Messaging Service Provider) Partner**

(Only ~60 companies worldwide, the only one in Taiwan, as of Oct 2021)



## Awards



- ❖ Microsoft Teams Global 150+ Partner
- ❖ Microsoft AI Inner Circle Partner Program
- ❖ Microsoft Teams Partner Alliance
- ❖ Microsoft Top Valuable ISV, FY17/FY18/FY19/FY20H1/FY23
- ❖ Microsoft Best Co-Sell Performance ISV, GCR, FY18
- ❖ Microsoft Top App Innovation Partner FY22H1
- ❖ Microsoft Partner of the Year FY24



- ❖ Gartner Cool Vendors in Analytics 2017, Greater China
- ❖ Gartner Top AI Startups 2021, Greater China

# Honors & Awards

Technology development aligned with global industry leaders

2017  
& 2018

Fukuoka Global Venture Awards:  
EY Creation Award

Gartner Cool Vendors in Analytics 2017

Microsoft Top Valuable ISV FY17

2017<sup>th</sup> Taiwan 100 Innovative Product: Gold Award

2019  
& 2020

Microsoft Top Valuable ISV FY18

Microsoft Best Co-sell Performance ISV GCR, FY18

2021  
& 2022

Microsoft Top Valuable ISV FY19

Microsoft Top Valuable ISV FY20H1

2023  
& 2024

Listed on ESB

Gartner Top AI Startups 2021, Greater China

Apple Business Chat Tech Partner

2025  
& 2026

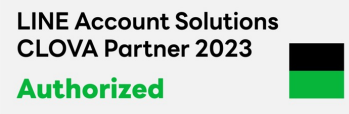
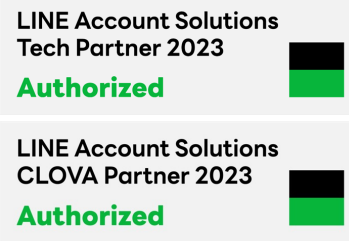
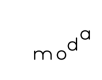
Clova<sup>®</sup> LINE CLOVA Tech Partner

LINE Biz-Solutions Tech Partner & the only AI Partner in Taiwan

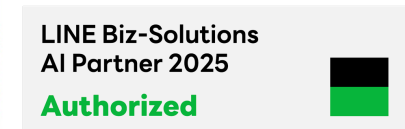
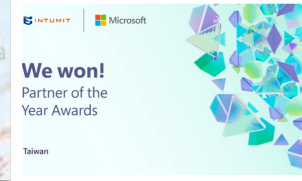
Microsoft Teams partner Alliance

Microsoft Top App Innovation Partner FY23

Ministry of Digital Affairs AI Service Org. Certification



2024/06/27 - 獲獎/認證  
碩網資訊榮獲2024年微軟年度最佳合作夥伴獎



02

# Technology & Products

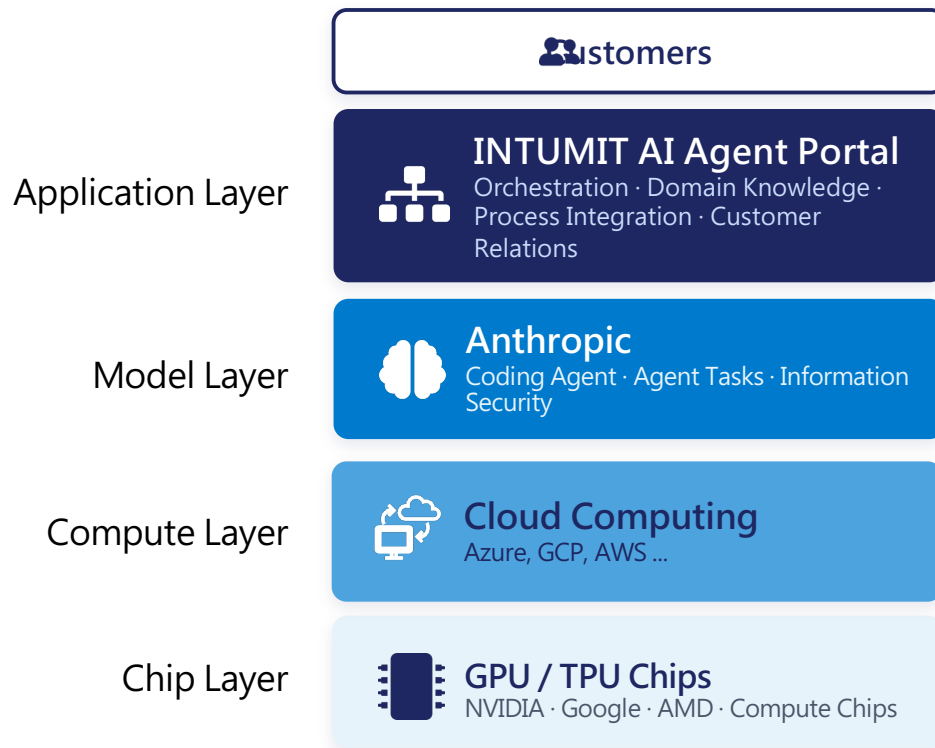
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AI Technology Trends · Agentic AI Platform

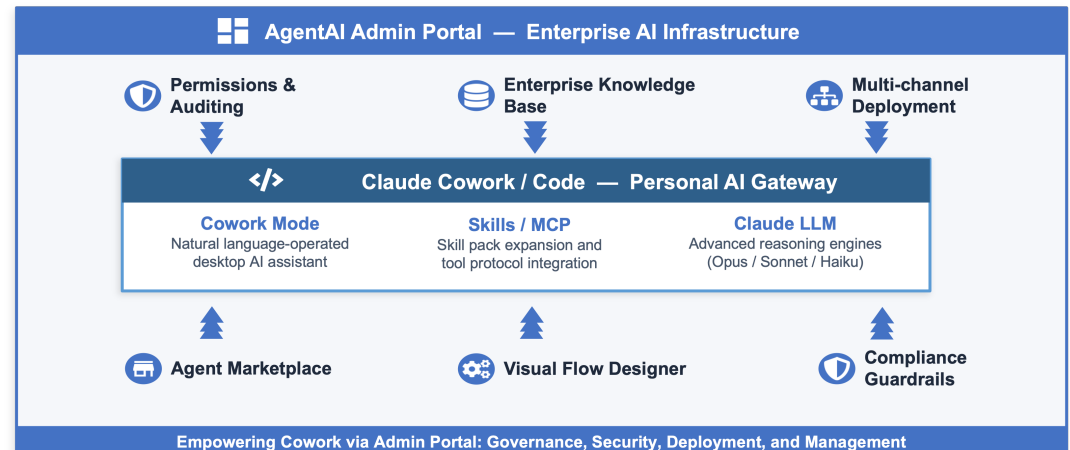
# INTUMIT + Anthropic

ANTHROPIC | Best AI Model for Agentic Tasks

## Enabling enterprises to securely use AI Agents



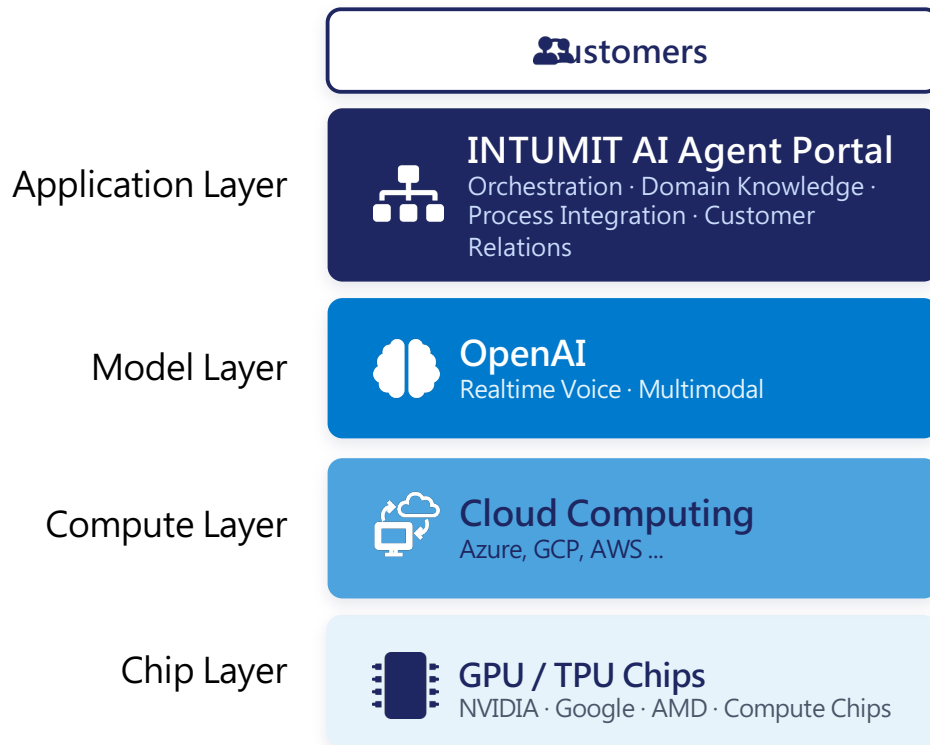
-  **Process Automation / Code · Config Generation**  
Powered by Claude Coding Agent
-  **Content Control & Security Audit for Customer Service**  
Leveraging Mythos / Fable Level-5 security capabilities
-  **Controllable Responses, Enterprise-Ready**  
Safety-first, based on Constitutional AI






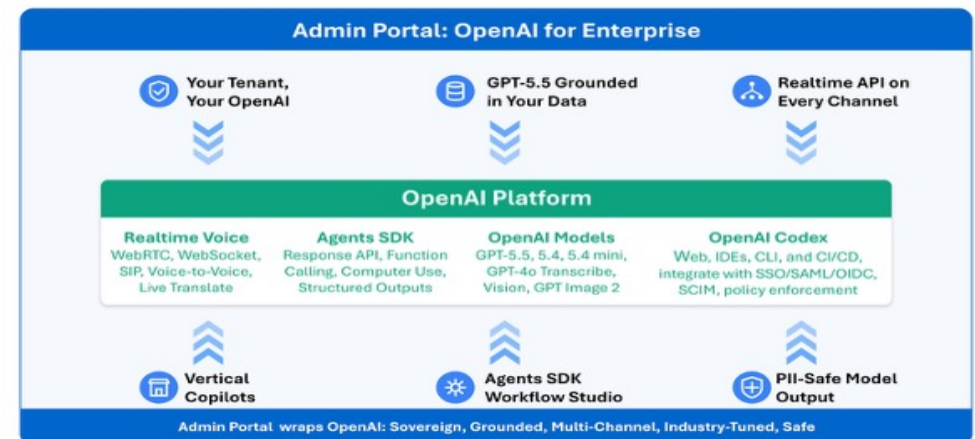
# INTUMIT + OpenAI

OPENAI | Best AI Model for Conversational AI

## Enabling enterprises with AI services & processes



-  **Low-latency AI Voice / Phone Interaction Agent**  
OpenAI Realtime real-time voice model
-  **Multimodal recognition for customer-service scenarios**  
Leveraging native multimodal image-input capabilities
-  **Fast deployment, enterprise-trusted**  
Integrating OpenAI's ecosystem with Azure deployment



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# Industries & Customer Cases

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Project Experience · Flagship Applications

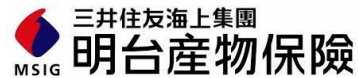
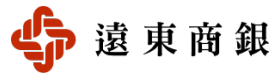
# Generative AI Implementation References

Government · Public Sector · State-Owned Enterprises



# Generative AI Implementation References

Banking · Insurance · Securities



# Generative AI Implementation References

Transportation & Logistics · Tourism & Hospitality · Manufacturing & Tech · Retail & Services



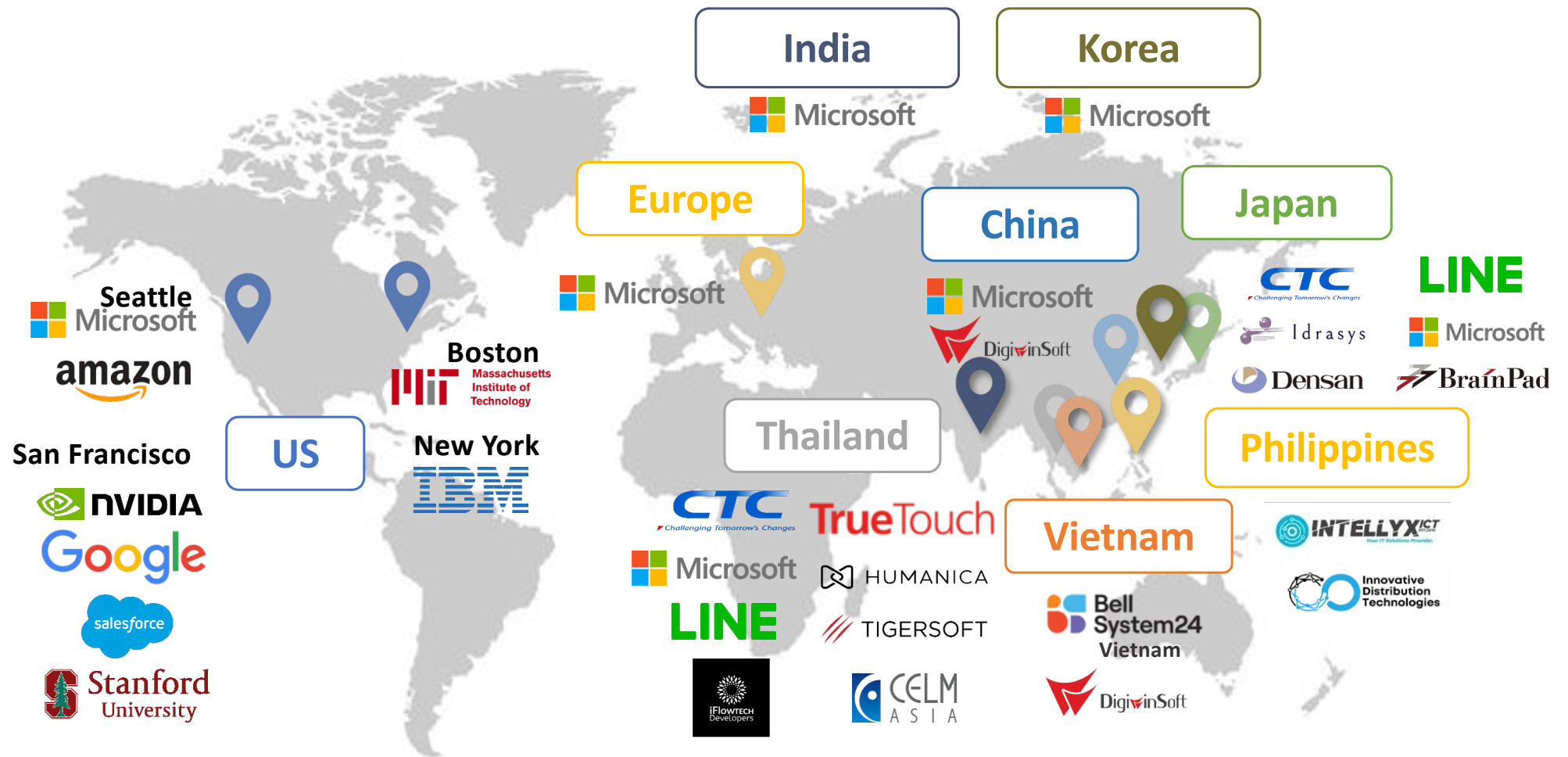
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# Overseas Expansion

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Global Footprint · Partner Ecosystem

# Global Partner



# Global Partnership

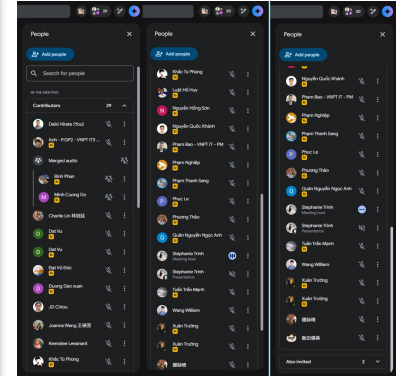


# INTUMIT Vietnam Partners

VNPT SI  
Agentic AI Chatbot Proposal

INTUMIT Inc.

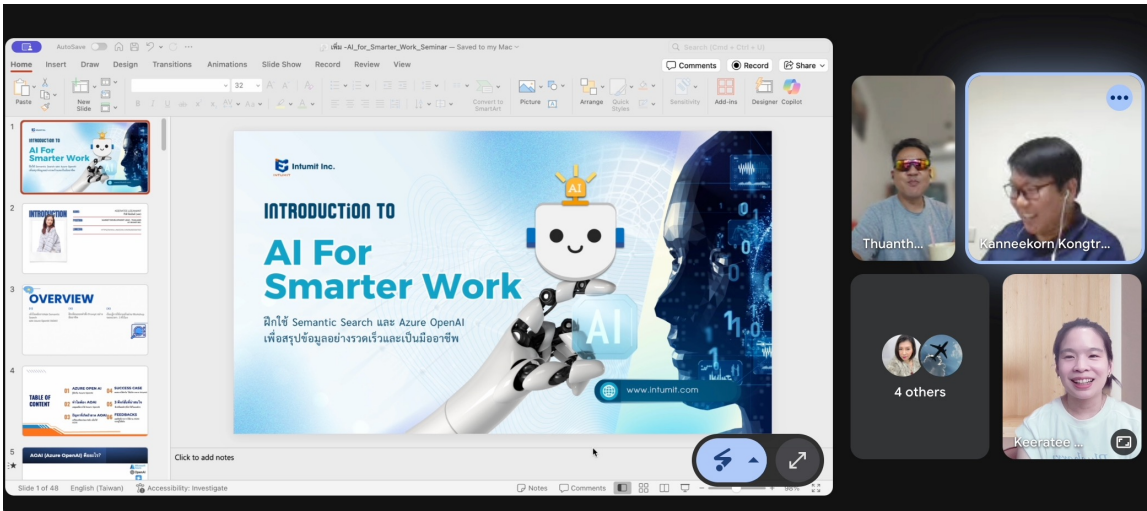
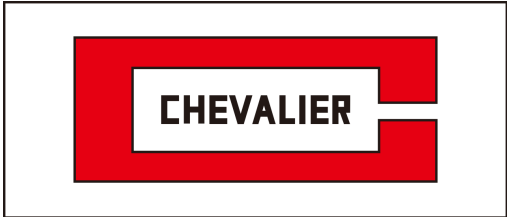
Stephanie Trinh (Market Development Lead)  
JD (CEO)  
William Wang (Executive Vice President)  
Charlie (Presales)  
Joanna (Market Development Lead)



# INTUMIT Thailand Partners



Challenging Tomorrow's Changes



05

# Financial Information

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Profitability · Revenue Mix · Financial Strength

# Profitability | FY2025 Financial Results

Gross margin exceeded 54%, operating margin reached 28%, EPS NT\$2.65 — the highest in three years

Annual Revenue

**352,285**

NT\$ thousand

YoY +5.7%

Gross Margin

**54.5%**

Gross profit NT\$191,821K

Operating Margin

**28.0%**

Operating income NT\$98,501K

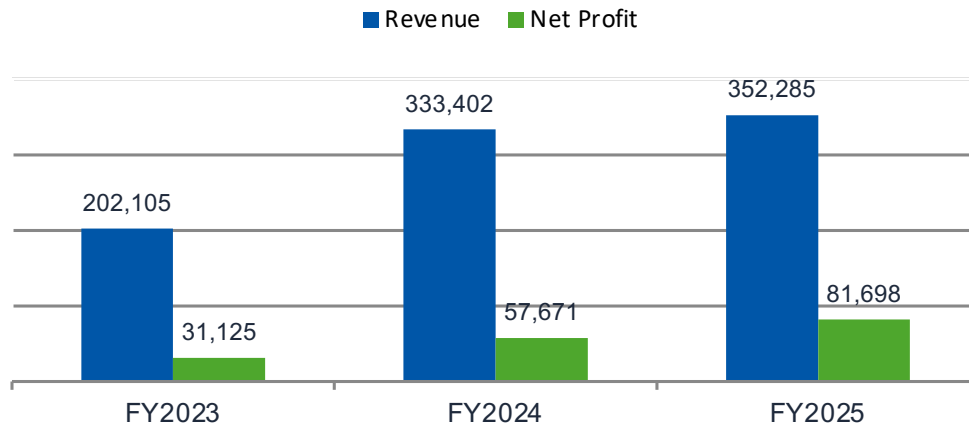
EPS (Basic)

**NT\$2.65**

Net profit NT\$81,698K

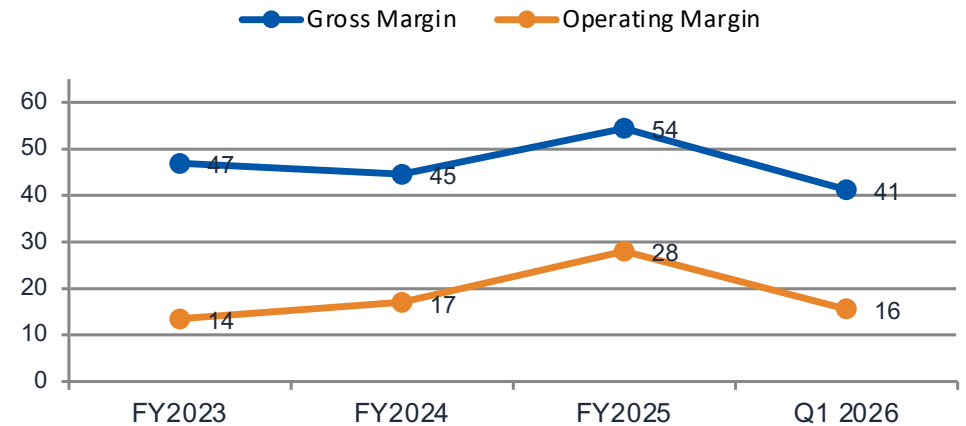
## Revenue & Net Profit Trend (NT\$ thousand)

Source: KPMG-audited consolidated financial statements



## Margin Trend (%)

Q1 2026 gross margin 41.2%, mainly due to higher costs from cloud-infrastructure investment



# Q1 2026 Results | First Quarter 2026

Revenue up 47% YoY; gross margin declined to 41.2% on cloud-infrastructure investment

Q1 Revenue

**90,740**

NT\$ thousand

YoY +47%

Gross Margin

**41.2%**

Q1 2025: 51.8%

Operating Income

**14,150**

NT\$ thousand

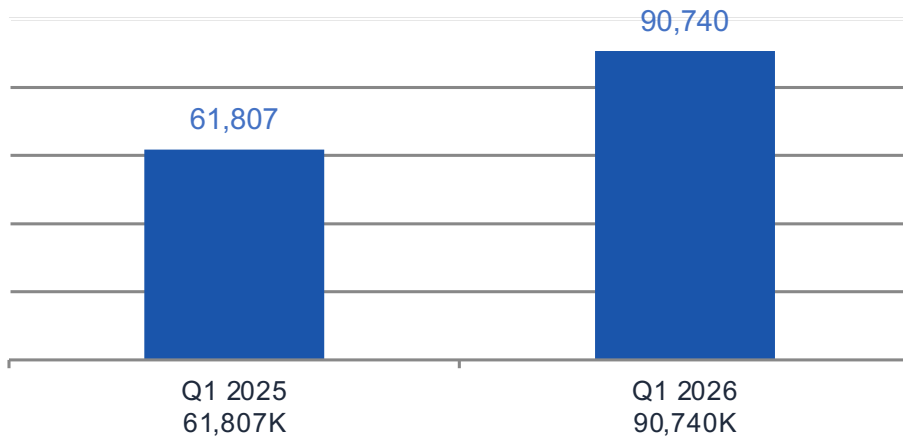
Operating Margin 15.6%

EPS (Basic)

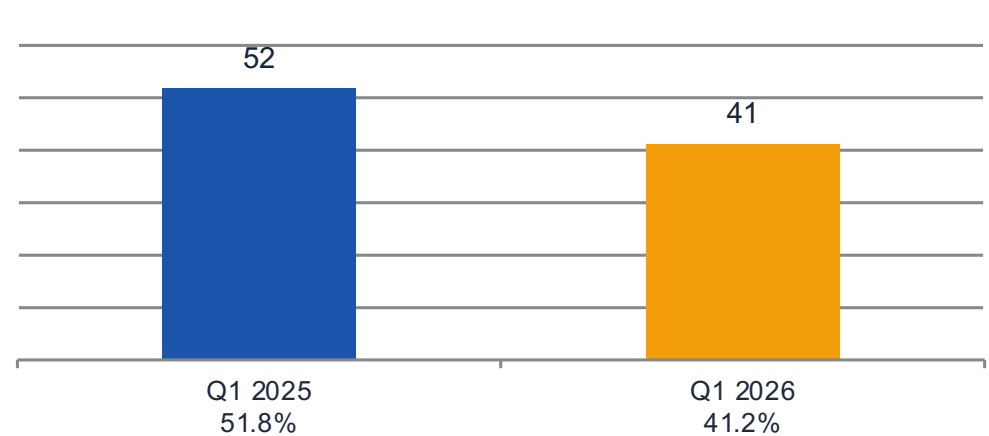
**NT\$0.42**

Q1 2025: NT\$0.43

Q1 Revenue Comparison (NT\$ thousand)



Q1 Gross Margin Comparison (%)



# 2026 Q1: Five Key Metrics Hit Record Q1 Highs

Revenue

New High

**90,740K**

YoY +47% ↗

Q1 2025: 61,807K

Gross Profit

New High

**37,413K**

YoY +17% ↗

Gross margin 41% (Q1 25: 52%)

Operating  
Income

New High

**14,150K**

YoY +36% ↗

Operating margin 15.6%

Pre-Tax Profit

New High

**17,510K**

YoY +13% ↗

Q1 2025: 15,497K

Net Income

New High

**14,008K**

YoY +12% ↗

Q1 2025: 12,553K

EPS (Basic)

Diluted

**NT\$0.42**

Q1 2025: NT\$0.43

Net profit +12% but shares +16%

06

# Conclusion

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Investment Value & Outlook

# Key Takeaways

## 01 Agentic AI Deep-Tech Moat

One of the few domestic vendors with in-house full-stack development of Multi-Agent, MCP integration, and AI OCR; 600+ accumulated customers and hard-to-replicate vertical industry knowledge.

## 02 Rapid Financial Growth

2026 Q1 revenue NT\$90.74M, YoY +47%;  
FY2025 EPS NT\$2.65 (+32%);

## 03 Financial-Sector Moat

An 80% share of Taiwan's banking sector is a strong endorsement; already expanded into aviation, government, manufacturing, and energy, with a clear cross-industry replication effect.

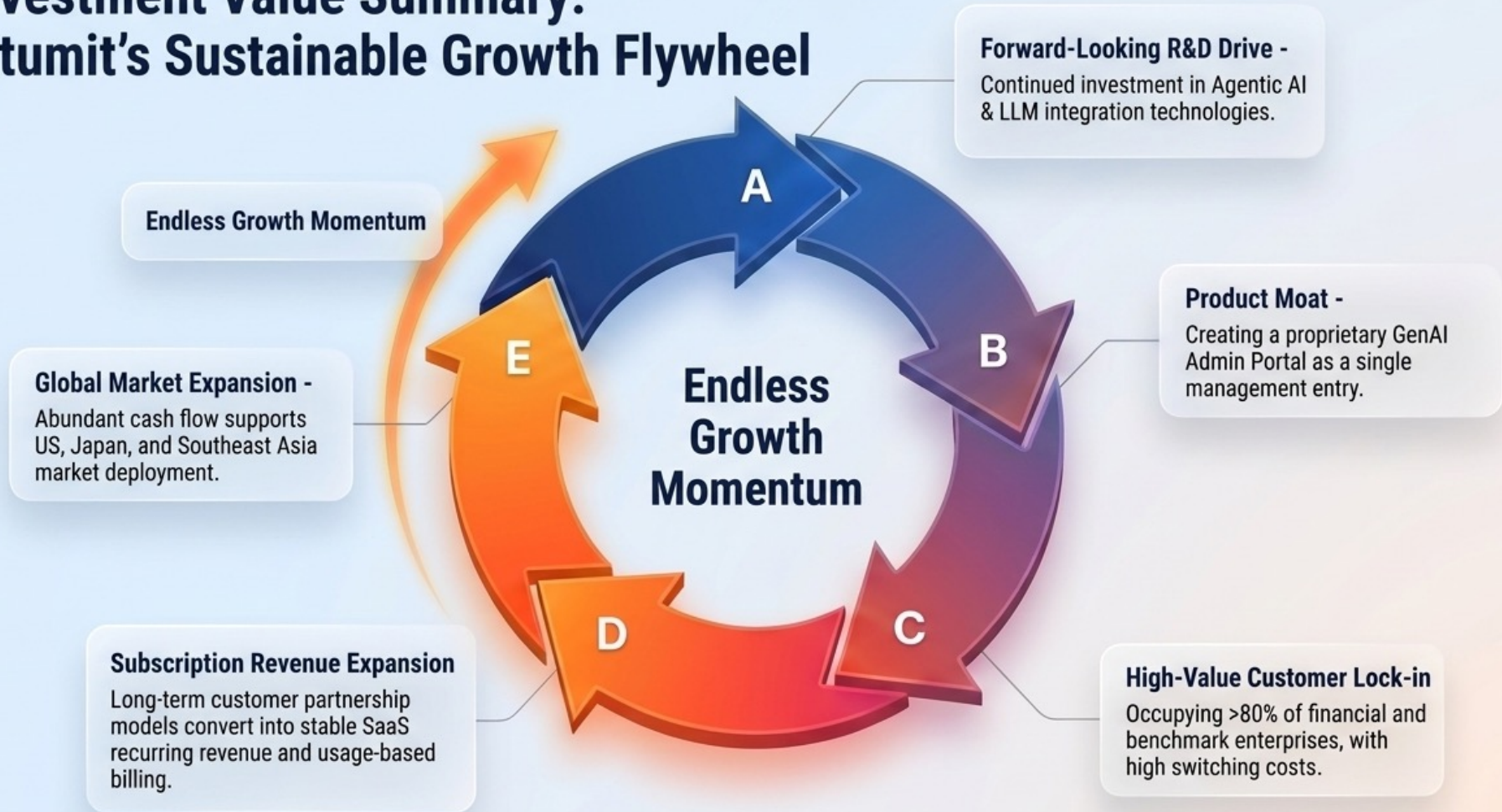
## 04 Top Global AI Ecosystems

Microsoft Partner of the Year FY24 ·  
OpenAI / Anthropic Claude partner ·  
NVIDIA Partner Network, ensuring continued access to cutting-edge technology.

## 05 Overseas Revenue Growth

Customers in Japan's financial & insurance sector and local governments are already live;  
Partners established in Vietnam/Thailand, ongoing North America expansion — a benchmark for exporting Taiwan's AI applications.

# Investment Value Summary: Intumit's Sustainable Growth Flywheel



# Q & A

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Thank you